

Before the Bell

OCTOBER 9TH, 2024

DIMITRI RAINEY – RAINEYDIMITRI@GMAIL.COM

LUKE HAMATY – LUKEHAMATY13@GMAIL.COM

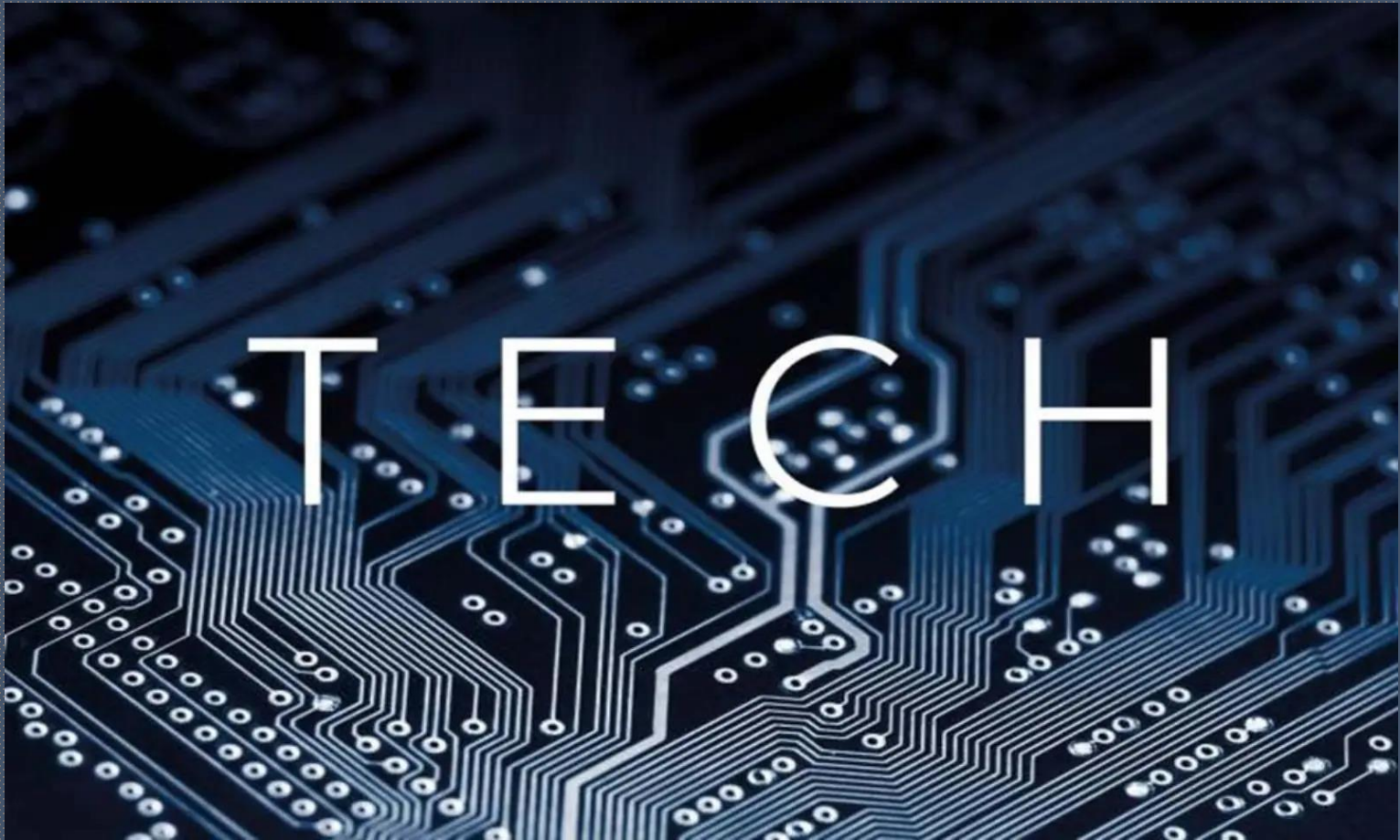
Attendance →



SEMESTER SCHEDULE

Date	Topic
Week 2	Intro to the Fed
Week 3	Guest Speaker/Fixed Income Markets
Week 4	Fixed Income Markets / Kahoot
Week 5	Energy Sector (2) / Guest Speaker
Week 6	Financials
Week 7	TMT Sector
Week 8	Market Outlook / Questions
Week 9	Intro to Real Estate
Week 10	Portfolio Asset Allocation
Week 11	Intro to FX Rates / Commodities
Week 12	Derivatives Markets
Week 13	Fall Break
Week 14	Bloomberg Walk-Thru / Trials
Week 15	Trials / Awards

TODAY'S SPONSOR



THIS WEEK'S EARNINGS CALENDAR

E EARNINGS WHISPERS		Most Anticipated Earnings Releases for the week beginning October 07, 2024									
Monday		Tuesday		Wednesday		Thursday		Friday			
Before Open	After Close	Before Open	After Close	Before Open	After Close	Before Open	After Close	Before Open	After Close		
	NAPA DUCKHORN PORTFOLIO	PEP PEPSICO ACCD Accolade	SAR SARATOGA INVESTMENT CORP.	HELE Helen of Troy BYRN byrna	AZZ AZZ APLD APPLIED BLOCKCHAIN BSET Bassett ETWO E2OPEN RELL Richardson Electronics	TLRY TILRAY DAL DELTA DPZ Doritos Santitas THTX thera technologies NEOG NEOGEN	AEHR AEHR TEST SYSTEMS	JPM JPMORGAN CHASE & CO. WFC WELLS FARGO BLK BlackRock BK BNY FAST FASTENAL BSVN BAN			
http://eps.sh/cal		© 2024 Earnings Whispers									

EARNINGS SPOTLIGHT

PepsiCo, Inc. (PEP) 3Q24 Earnings Report

- Actual EPS of \$2.31 vs \$2.29 (expected) **BEAT**
- Actual Revenue of \$23.3 bn vs \$23.9 bn (expected) **MISS**
- **Why:** Revenue was hurt by subdued trends in NA with Quaker Foods saw an organic revenue growth of 13.00%, fallout from product recalls
- Frito-Lay NA reported a 1.50% decline in volume, particularly due to underperformance in salty and savory snacks YTD for 2024
- **Guidance:** Pepsi lowered its full-year outlook and expects low-single-digit rise in organic revenue, down from its prior outlook of 4.00% growth
- **Growth Initiatives:** Pepsi is offering bonus packs for Tostitos and Ruffles with 20.00% more chips to boost sales through the end of the year
- Last week, Pepsi purchased Siete Foods for \$1.20 bn to broaden its portfolio and to appeal to more health-conscious consumers
- **Stock Performance:** PEP traded up 1.92% on Tuesday to \$170.42



THIS WEEK'S ECONOMIC CALENDAR

TIME (ET)	REPORT	PERIOD	ACTUAL	MEDIAN FORECAST	PREVIOUS
MONDAY, OCT. 7					
1:00 pm	Fed Governor Michelle Bowman speaks				
3:00 pm	Consumer credit	Sep.		\$12.0B	\$25.5B
6:30 pm	St. Louis Fed President Alberto Musalem speaks				
TUESDAY, OCT. 8					
3:00 am	Fed Governor Adriana Kugler speaks in Europe				
6:00 am	NFIB optimism index	Sept.		91.6	91.2
8:30 am	U.S. trade deficit	Aug.		-\$70.8B	-\$78.8 B
12:45 pm	Atlanta Fed President Raphael Bostic speaks				
7:30 pm	Federal Reserve Vice Chair Philip Jefferson speaks				
WEDNESDAY, OCT. 9					
8:00 am	Atlanta Fed President Raphael Bostic gives welcoming remarks				
9:15 am	Dallas Fed President Lorie Logan speaks				
10:00 am	Wholesale inventories	Aug.		0.2%	0.2%
10:30 am	Chicago Fed President Austan Goolsbee gives opening remarks				
12:30 pm	Federal Reserve Vice Chair Philip Jefferson speaks				
2:00 pm	Minutes of Fed's September FOMC meeting				
6:00 pm	San Francisco Fed President Mary Daly speaks				

THIS WEEK'S ECONOMIC CALENDAR

TIME (ET)	REPORT	PERIOD	ACTUAL	MEDIAN FORECAST	PREVIOUS
THURSDAY, OCT. 10					
8:30 am	Initial jobless claims	Oct. 5		230,000	225,000
8:30 am	Consumer price index	Sept.		0.1%	0.2%
8:30 am	Core CPI	Sept.		0.2%	0.3%
8:30 am	CPI year over year			2.3%	2.5%
8:30 am	Core CPI year over year			3.2%	3.2%
9:15 am	Federal Reserve Governor Lisa Cook speaks				
10:30 am	Richmond Fed President Tom Barkin speaks				
11:00 am	New York Fed President John Williams speaks				
FRIDAY, OCT. 11					
8:30 am	Producer price index	Sept.		0.1%	0.2%
8:30 am	Core PPI	Sept.		--	0.3%
8:30 am	PPI year over year			--	1.7%
8:30 am	Core PPI year over year			--	3.3%
9:45 am	Chicago Fed President Austan Goolsbee gives opening remarks				
10:00 am	Consumer sentiment (prelim)	Oct.		70.3	70.1
10:45 am	Dallas Fed President Lorie Logan speaks				
1:10 pm	Federal Reserve Governor Michelle Bowman speaks				

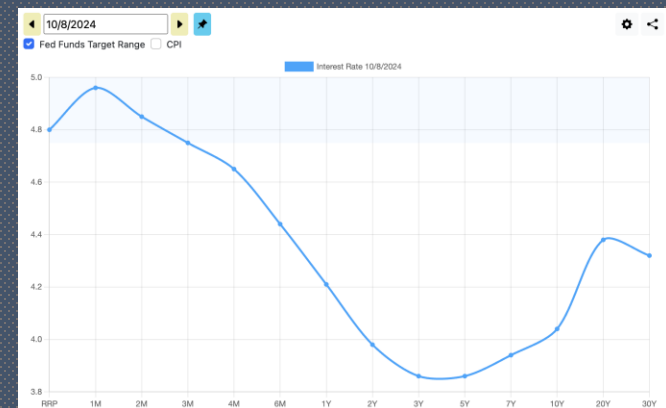
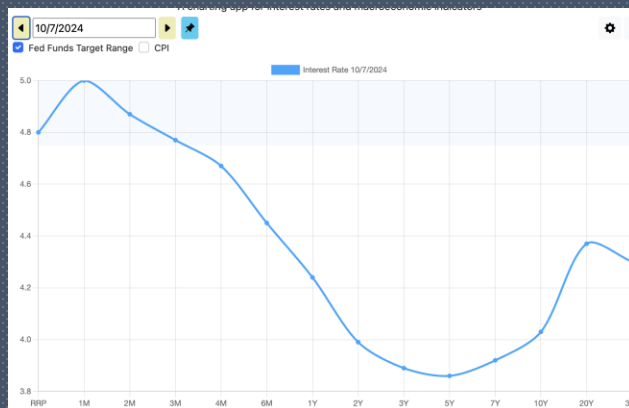
THIS PAST WEEK IN MARKETS



HEADLINES

Tech Stocks Are Back

- **Magnificent 7 stocks up yesterday across the board**
 - NVDA back over \$130, closed yesterday at \$132.89, up 4.1%
 - Others traded up between 1-2%
 - NASDAQ (tech index) up 1.45%
- **Easing of treasury yields**
 - Investors are more drawn to high-growth stocks (TECH) as they will benefit from lower debt costs to fuel their growth



HEADLINES

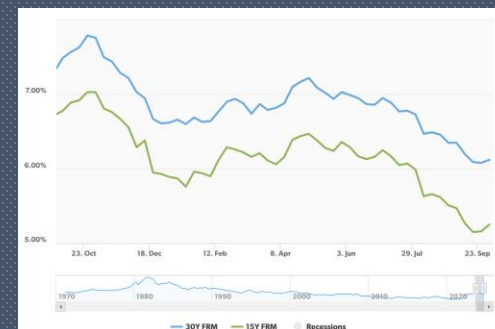
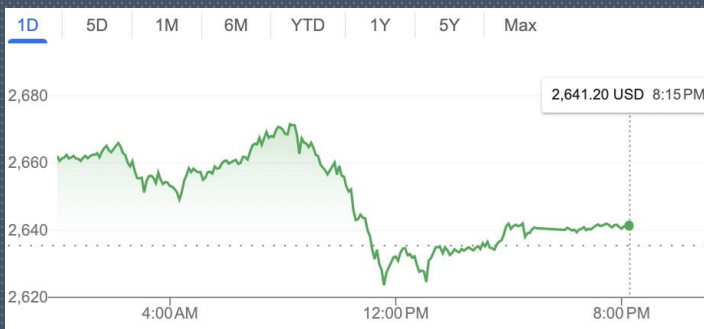
Hurricane Milton is heating up

- **The category 4 storm is expected to make landfall on Wednesday night in the Tampa Bay area**
 - Depending on the path, the hurricane can surge up to 12 feet into the mouth of Tampa Bay, threatening the region's 3.20 mm residents
 - The damage could cause up to \$ 10.00 bn in insured losses
 - Citizens Property Insurance has the largest market share in FL of 19%, followed by Universal Insurance (UVE) 8.5% and Allstate (ALL) 5%
 - What will insurance companies such as large players in Florida do to offset losses in the future?



QUICK BITS

- **October is 35% more volatile than any other month**
- **Gold finally reflects its “negative beta”**
- **WTI oil futures dropped 4.6%**
 - Traders are pricing in Israel’s expected retaliation to the missile attacks and U.S. efforts to prevent a wider regional conflict
- **Mortgage rates increasing so far in October**
 - Why? (Hint: think about treasuries)



BRICS

China stimulus falls short

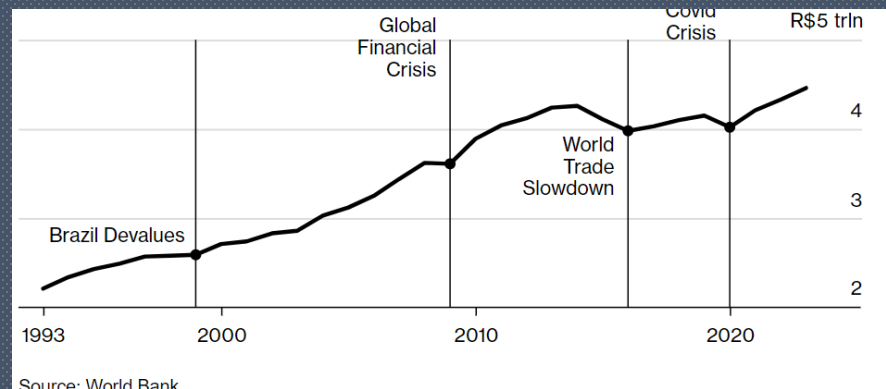
- On Tuesday, China announced a new round of stimulus
 - 100 bn yuan (\$14.1 bn) investment released ahead of schedule
 - 100 bn yuan for construction projects
 - Is this enough?

State of China's economy

- CPI up 0.6% YoY in August
- PMI at 49.8

Other News

- India refuses to target US dollar
- Cuba applies to join BRICS
- **Brazil ratings upgrade**
 - Moody's upgraded from Ba2 to Ba1, Fitch keeps it at BB
- Russia announces new budget
 - 22.6% increase in defense spending (8% of GDP, 40% of spending)
 - Central bank raised rates by 100 bp to 19%
 - August inflation at 9.1%,



CASE STUDY

2008 Financial Crisis



2008 FINANCIAL CRISIS

• What was the 2008 Great Financial Crisis

- A severe worldwide economic collapse that started in 2008 that began from the bursting of the US Housing Bubble
- Why does it matter?
- Stock Market Losses: the S&P 500 fell over 48% in the span of 6 months
- Mortgage Defaults: nearly 10% of US homeowners were behind on their mortgage payments or in foreclosure
- Unemployment/Economy: The US unemployment rate rose from 5% in 2007 to 10% in 2009 and the economy shrank by 4.3% in the recession
- Bank Failures: Over 400 US banks failed between 2008 and 2012



2008 FINANCIAL CRISIS

- **Mortgage-Backed Securities (MBS's)**

- The financial instrument surrounding the market crash
- Highly rated because “Well they’re mortgages, and who the hell doesn’t pay their mortgage” right?
- Turns out a lot of people

- **Subprime Mortgages**

- Loans given to borrowers with bad credit history
- Why would banks use these within mortgage-backed securities?
- (Hint: GREEDY)



2008 FINANCIAL CRISIS

Ratings Agencies (S&P Global, Moody's, and Fitch)

- Make money by receiving payments from the issuer (the company whose debt they are giving a credit rating to)
 - Also receive payments from subscribers who pay for credit rating reports... but less relevant
- Due to competition, ratings agencies began to skew their ratings to drive demand for that specific ratings agency to increase earnings
- Subprime MBS's were given a rating of AAA prior to the crash

MOODY'S

S&P Global
Ratings

Fitch Ratings

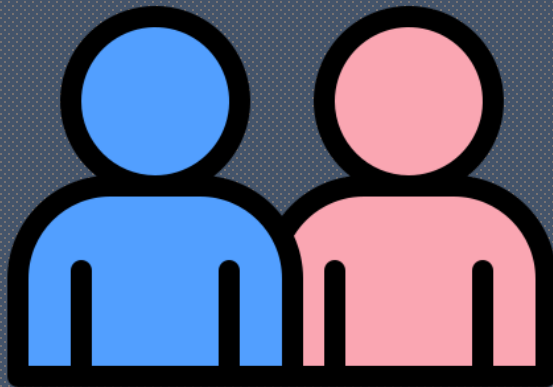
2008 FINANCIAL CRISIS

Result

- **Bank Failures**
 - **Lehman Brothers**, a major investment bank, had to file for bankruptcy as they suffered from holding these securities that were worth quite literally **NOTHING**
- **Government Response (TARP)**
 - **Troubled Asset Relief Program** – created in order to stabilize the financial system as the government would purchase toxic assets like these mortgage-backed securities from the banks
- **FED – slashed rates to 0% to spur the economy**
- **AIG (American International Group) Bailout**
 - At the time the largest insurance company in the US
 - The Fed provided the company with an \$85 bn credit facility to help them squeak by and escape bankruptcy, this bailout was paid back in 2012

TRADE OF THE DAY

Investopedia Simulator



OVERVIEW

ACCOUNT VALUE ⓘ

\$100,222.00

TODAY'S CHANGE ⓘ

+\$0.00
(0.00%)

ANNUAL RETURN ⓘ

6.98%

BUYING POWER ⓘ

\$98,482.00

CASH ⓘ

\$96,742.00

HOLDINGS

STOCKS & ETFs

OPTIONS

SHORTS

ⓧ Market is closed. Opens in 11hr, 40min

TOTAL VALUE	TODAY'S CHANGE	TOTAL GAIN/LOSS							
\$7,227.30	\$0.00 (0.00%)	\$409.20 (6.00%) ↑							
Symbol	Description	Current Price	Today's Change	Purchase Price	QTY	Total Value	Total Gain/Loss	Trade Actions	
NVDA	NVIDIA Corp	\$120.87	\$0.00 (0.00%) —	\$108.60	30	\$3,626.10	\$368.10 (11.30%) ↑	+ Buy More	- Sell
RTX	RTX Corp	\$120.04	\$0.00 (0.00%) —	\$118.67	30	\$3,601.20	\$41.10 (1.15%) ↑	+ Buy More	- Sell
									ⓘ TRADE HISTORY

LION'S EYE NEWSLETTER



THANK YOU FOR COMING



←GroupMe Attendance→



\$ 10 NMAA Dues



Sid Sharma

@ssharma11



venmo